

Our services for sellers – focused, connecting, value-adding: troveo!

Do you have power plants, assemblies or valuable components that are no longer needed but still in good condition? We can help you to find appropriate and trustworthy buyers for such plants and equipment and transform such assets into freely available capital.

We also plan and perform all necessary decommissioning and dismantling work, in strict compliance with regulations and duly considering all safety and environmental aspects. This frees up locked capital for your future investments.

Our services focus on the following assets:

- Evaluation and marketing of entire power plants and units
- Evaluation and marketing of plant assemblies, components and component packages
- Liquidation of spare part stocks
- Identification and recovery of valuable scrap materials and other recyclable resources

Our services for sellers at a glance:

- Support to sales forecasting and development of sales strategies
 - Identification of usable components
 - Assessment of repair efforts required prior to placing on the market
 - Application of the "troveo evaluation scheme" to determine selling prices
 - Assessment of the buyers' market and of the sales probability
 - Estimation of sales revenues, absolute and above the scrap values
 - Recommendations on sales strategies and actions to be taken
- Calculation of loss in value over time to determine the capital lock-up costs during use as a stand-by, grid reserve power plant (method approved by German regulator)
- Marketing of power plants and units including initial validation of buyers' enquiries
- Marketing of assemblies and major components
- Supporting or implementation of auctions and selling of spare part stocks
- Development of dismantling and decommissioning concepts, and ongoing support in implementation of such concepts
- Development of marketing concepts for land and buildings