

Our services for buyers – prompt, high-quality, best-fit: troveo!

When equipment fails in existing power plants, replacement by used components can avoid long shutdowns, as delivery times for new spare parts are extremely long. Besides, second-hand components with considerable remaining lifetime significantly reduce investment costs in the construction of new-build power plants.

We support you, whether you are looking for individual components for your existing plants or you need entire new units to cover increased energy demand. By utilising the second-hand market, we create solutions that payoff: Second-hand, high-quality equipment for continued plant operation or for new build plants can lead to substantial cost savings.

Using our combined commercial and technical expertise as well as our outstanding knowledge of the world-wide second-hand market, we evaluate existing assets for sale and match your needs with the best suited quality equipment available.

Our sourcing services for entire plants or single main equipment

- We collect and effectively summarise your needs and technical requirements
- We compare and assess your alternative procurement opportunities
- We find suitable offers through anonymous, free search ads on our marketing platform
- We match your need with over 800 current, world-wide sales offers
- We actively search in our extensive network for appropriate, used plant equipment
- We organise site visits and assist in purchase contract negotiations
- We recommend guarantee arrangements and financing solutions

Our consulting services for your replacement or relocation projects

- We support your investment or procurement planning
 - We prepare preliminary studies and feasibility studies related to market requirements and technical fit
 - We contribute to bankable feasibility studies including fully-fledged business cases
 - We assist in permitting and approval procedures
 - We present scenarios for making a final investment decision
- We facilitate the implementation of your equipment replacements or plant relocations
 - We support your master planning and strengthen your project management
 - We recommend service companies for dismantling, transport, assembly and recommissioning, also in terms of EPC contractors