

Dear Buyers!

troveo at your Service – prompt, highly qualitative, best matching

You need high-end valuable assets in top condition and at a bargain price to:

- **avoid long operational shutdowns**
- **ensure short delivery times for your new power plants**
- **obtain already tested, reliable power generation equipment**
- **remain within capital expenditure limits?**

Let's work together and localise the right plant or component, be it for conventional or renewable power stations. Second-hand, high-quality equipment pays off and leads to substantial cost savings.

To start with: We evaluate your needs and compile the required parameters

Why not benefit from our unique commercial and technical expertise as well as our in-depth knowledge of the world-wide second-hand market to optimise your procurement efforts towards a successful deal?

- **We back your procurement process in-house by**
 - listening to you and drawing up your needs and technical requirements
 - posting customised ads, free of charge, anonymously and non-binding on our marketing platform and in parallel
 - seeking for the perfect match by scanning more than 800 world-wide sales offers
 - searching pro-actively in our extensive network for compatible, used plant equipment
- **We back your technical teams on-site through**
 - organising of and participating in site visits
 - mediating in purchase contract negotiations
 - provisioning of product guarantee and financing solutions

To round it up: We back your acquisition efforts from A to Z!

Why not engage **troveo**, the market specialist, to support you in your acquisition, procurement, negotiation and relocation processes?

- **We work hands-on and in cooperation with you to**
 - prepare need-oriented and bankable feasibility studies including detailed business cases
 - verify and cross-check the robustness of the masterplan including relevant permits and approvals
- **We accelerate the purchased assets relocation and commissioning by**
 - bringing you together with the best experts for dismantling, transport, assembly and recommissioning
 - introducing you to renown EPC contractors

Trust your needs the real professionals: Trust troveo!